



WE ARE HIRING

📍 Durban & Gauteng



Broker Sales Consultant

Our sales team is growing, and we are on the search for an electric and passionate individual to join our team as a Sales Broker Consultant!

Bidvest Insurance is a non-Life insurer within the Financial Services division of the larger Bidvest Group and operates alongside other great companies such as Bidvest Bank, Bidvest Life, FMI, Compendium Insurance Brokers and others.

Bidvest Insurance was founded in 1997 and provides niche value added products to customers through its Direct Channel which operates via call centres, as well as its Affinity Channel that partners with distribution networks. Our products are designed to protect consumers and deliver exceptional service levels when our customers need us most, so that we can deliver on our purpose 'To protect everyday South Africans, against foreseeable events and their financial losses, so that we can all contribute to a better South Africa'.

We have successfully expanded and evolved through our dedicated commitment to our values, customers, partners, and staff. Interested individuals looking to join Bidvest Insurance can expect to join a young and energetic team that challenge convention and who are intent on building long term relationships with all stakeholders.

Being a part of Bidvest, one of South Africa's leading services, trading and distribution groups, your career aspirations with us are only limited by your own imagination.

Position Overview

You will be a part of our exciting call centre team. Here, you will interact with potential clients to turn product interest into product sales! You will need to eat your Kellogg's every morning as you will be responsible for meeting and exceeding monthly sales targets across various products and campaigns.

What You'll Need



Energy

We operate with passion and excitement & thrive off a '**can do!- let's go!**' attitude. We believe in embracing new challenges and celebrating our wins!



Positive Attitude

We believe in creating a positive work environment that is enjoyable to be apart of and we look to the individuals of the company to make a **positive contribution** to our culture



Think on your feet

Hand in hand with innovation, you need to be able to think on your feet. We work in a fast paced environment which often requires us to **adapt and think fast!**

Our Values

At Bidvest Insurance, we're all part of a BE'VOLUTION where we live our values each and every day for the benefit of our colleagues, customers, partners, stakeholders and our environment



CREATIVE

Our curiosity drives us to constantly improve our business



WOW

Anyone can do ordinary, we do extraordinary



KIND

Treat everyone with respect, in & outside our company



HONEST

We always do the right thing, even when no one is looking



EXCITED

We're enthusiastic in everything we do - our energy is infectious



CONNECTED

We're committed to understanding our customers, partners and colleagues

Experience and Education

- ▶ Grade 12/ Matric
- ▶ FAIS credit
- ▶ Relevant Qualification
- ▶ RE
- ▶ 1 year experience in Insurance environment

General Skills Required

- ▶ Good understanding of insurance products
- ▶ Customer service knowledge and orientation
- ▶ Must be able to work in a team
- ▶ Strong interpersonal and communication skills
- ▶ Self-motivated with an ability to work under pressure

- ▶ Ability to build and develop relationships & interact at all level

Submissions:

Preference will be given to PDI candidates in line with our EE strategy.

Interested candidates to please submit their CV to: jobs@bidvestinsurance.co.za

Bidvest Insurance is an authorised Financial Services Provider

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